

## Material Pricing: FOR PARTICIPANTS



### Breakthrough Work Design

<b>Breakthrough Work Design Orientation</b>	<i>AB518</i>
<i>Workbook</i>	<b>\$50</b>

<b>Breakthrough Work Design Immersion</b>	<i>AB518-1</i>
<i>Workbook</i>	<b>\$100</b>

### Leader Skills

<b>Leader Skills</b>	<i>AB520</i>
Complete set	<b>\$270</b>

*Includes all Leader Skills guidebooks, 3 assessments, 1 Backgrounder, and glossary, in a Leader Skills binder*

<b>Leader Skills Guidebooks</b>	<b>\$20 each</b>
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*Individual Leader Skills guidebooks*

1. Leader ..... *LS001*
2. Living Example ..... *LS002*
3. Coach ..... *LS003*
4. Facilitator Roles ..... *LS004*
5. Facilitator Tools ..... *LS005*
6. Barrier Buster ..... *LS006*
7. Business Analyzer ..... *LS007*
8. Customer Advocate ..... *LS008*

### Orientation to High Performing Organizations

<b>Orientation to High Performing Organizations</b>	<i>AB505</i>
<i>Workbook</i>	<b>\$50</b>

### Customized Courses

**Involve - Discuss - Share**  
**Modern Unionism**  
**Interest Based Leadership**

*Leaders*

*Team Members*

**\$100**

**\$50**

### Team Tools Interactive

<b>Team Tools Interactive</b>	<i>TTI100</i>
Complete set	<b>\$30</b>
<i>Includes all Team Tools Interactive modules and OnCourse Learning Management System</i>	<i>per user, per month</i>

#### Team Tools Interactive Modules

*Individual Team Tools Interactive training modules (not sold individually)*

1. Creating a Team Charter ..... *TTI001*
2. Team Communication Basics ..... *TTI002*
3. Building a Collaborative Team Environment ..... *TTI003*
4. Managing Team Conflict ..... *TTI004*
5. Making Group Decisions ..... *TTI005*
6. Using Principles Boundaries and Guidelines ..... *TTI006*
7. Giving and Receiving Feedback ..... *TTI007*
8. Facilitating Team Interactions ..... *TTI008*
9. Goal Setting and Measuring Results ..... *TTI009*
10. Managing Team Performance ..... *TTI010*
11. Planning for Action ..... *TTI011*
12. Selecting Team Members ..... *TTI012*
13. Team Problem Solving ..... *TTI013*
14. Team Roles and Responsibilities ..... *TTI014*
15. Working with your Supply Chain ..... *TTI015*

### Team Tools

<b>Team Tools</b>	<i>AB506</i>
Complete set	<b>\$270</b>

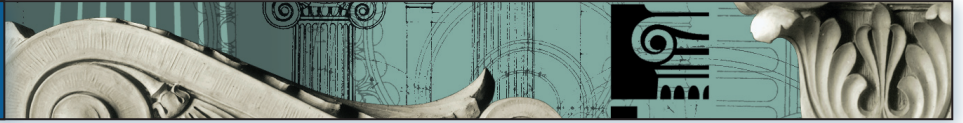
*Includes all Team Tools modules, workbooks, and the Team Maturity Implementation Tool, in a Team Tools binder*

<b>Team Tools Modules</b>	<b>\$15 each</b>
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*Individual Team Tools training modules*

- A. Team Member Role Part I . . . . *TW101*
- B. Team Member Role Part II . . . *TW102*
1. Creating a Team Charter . . . . . *TTI01*
2. Using Principals Guidelines and Boundaries . . . . . *TTI02*
3. Making Group Decisions. . . . . *TTI03*
4. Building Customer Relationships . . . . . *TTI04*
5. Working with Suppliers. . . . . *TTI05*
6. Holding Effective Meetings . . . . . *TTI06*
7. Goal Setting and Measuring Results . . . . . *TTI07*
8. Giving and Receiving Feedback . . . . . *TTI08*
9. Facilitating Groups . . . . . *TTI09*
10. Team Problem Solving . . . . . *TTI10*
11. Tools for Problem Solving . . . . . *TTI11*
12. Planning for Action . . . . . *TTI12*
13. Team Communication Basics . . . . . *TTI13*
14. Building a Collaborative Team Environment . . . . . *TTI14*
15. Managing Team Conflict. . . . . *TTI15*
16. Team Member Roles and Responsibilities . . . . . *TTI16*
17. Managing Team Performance . . . . . *TTI17*
18. Selecting Team Members . . . . . *TTI18*

# Material Pricing: FOR TRAINERS



## Assessments

<i>Assess your organization</i>	<b>\$12 each</b>
Assessing Organization Need for Change . . . . .	1032
Assessing Team Leader Effectiveness . . . . .	1035
Assessing Team Maturity. . . . .	1034
<i>Assessment feedback forms</i>	<b>\$4 each</b>
Assessing Organization Need for Change Feedback Form . . . . .	1040
Assessing Team Maturity Feedback Form . . . . .	1037

## Backgrounders

<i>Backgrounders for additional learning</i>	<b>\$10 each</b>
The Essentials of Major Change . . . . .	B053
Lead Systems: The Pathway to High Involvement . . . . .	B054

## Books

<b>Tips for Teams</b>	Z108
<i>Kimball Fisher, Steven Rayner, William Belgard</i>	<b>\$14.95</b>

## Simulation Exercises

<b>Avalanche on the Ruth</b>	Z123
<i>Team decision making exercise (2 hour exercise)</i>	<b>\$15</b>
<b>Sky Patrol</b>	SP253
<i>Coaching effectiveness exercise, includes trainers' manual (1/2 day exercise)</i>	<b>\$295</b>
<b>Space Shuttle Shop</b>	S251
<i>Includes trainers' manual and video cassette (full day exercise)</i>	<b>\$1500</b>

## Overheads

*Overheads are available as printed transparencies or electronic files.*

<b>Breakthrough Work Design Orientation</b>	AB518-2 <b>\$550 printed</b>
<i>Overhead set</i>	AB518-2S <b>\$275 electronic</b>
<b>Breakthrough Work Design Immersion</b>	AB518-3 <b>\$750 printed</b>
<i>Overhead set</i>	AB518-3S <b>\$400 electronic</b>
<b>Leader Skills</b>	AB521 <b>\$550 printed</b>
<i>Overhead set (covers all eight Leader Skills guidebooks)</i>	AB521S <b>\$400 electronic</b>
<b>Orientation to High Performing Organizations</b>	OH100 <b>\$95 printed</b>
<i>Overhead set</i>	AB100S <b>\$95 electronic</b>
<b>Team Tools</b>	AB512 <b>\$750 printed</b>
<i>Overhead set (for all twenty Team Tools modules)</i>	AB512S <b>\$400 electronic</b>

## Transformation Models

<i>Business Transformation Models</i>	<b>\$5 each</b>
Involvement Spectrum. . . . .	C201
Six-Phase Process . . . . .	C202
Strategic Business Transformation. . . . .	C205

## Videos

<i>Training videos</i>	<b>\$195 each</b>
Control to Commitment Paradigm . . . . .	VT107
The Leadership Role . . . . .	VT101
The Team Member Role . . . . .	VT102

## Trainer Manuals

<b>Avalanche on the Ruth</b>	Z123-TM
<i>Trainer manual</i>	<b>\$35</b>
<b>Breakthrough Work Design Orientation</b>	TM545
<i>Trainer manual</i>	<b>\$175</b>
<b>Leader Skills</b>	TM540
<i>Trainer manual for all Leader Skills guidebooks</i>	<b>\$275</b>
<b>Orientation to High Performing Organizations</b>	TM530
<i>Trainer manual</i>	<b>\$175</b>
<b>Team Tools</b>	TM528
<i>Trainer manual for all Team Tools modules</i>	<b>\$350</b>



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